

Fiduciary Manager Governance

Who is this for?

The move to market based valuations and the roller coaster ride of the great financial crisis have highlighted the importance of robust governance procedures for the investment management of UK pension schemes.

This service is for Trustees who have enlisted the services of a fiduciary manager and need help to supervise that manager.

What is fiduciary management?

Fiduciary management involves delegating most elements of the investment process to an investment expert - the fiduciary manager.

The fiduciary manager will assume control and responsibility over all asset allocation and manager selection decisions, with a view to achieving objectives set by the Trustees (after consultation with the Sponsor).



What does it offer?

Trustees and finance directors alike are keen to achieve returns that support recovery plans whilst maintaining a low expectation of material, un-budgeted contributions.

They have also come to realise that they have neither the time nor experience, and perhaps the inclination, to manage the complex investment choices facing them without expert help. The level of help sought will vary from case to case and the best solution for some is to appoint a fiduciary manager.

How does this help?

The traditional approach to investment consulting has a number of shortcomings. In a nutshell, it can result in decisions being made too infrequently and implemented too slowly.

In some cases it is possible to address this by client and adviser working collaboratively in a dynamic fashion. An arrangement where the adviser adopts a fiduciary mind-set can be very rewarding, but it still requires substantial commitment from the client.

By delegating elements of the investment process to a fiduciary manager, trustees can focus on what ultimately counts to them: setting objectives and establishing arrangements that are consistent with achieving them.

And there's the rub! How do trustees ensure that the outsourced arrangements are fit for purpose? The answer lies in the appointment of an independent third party whose expert oversight can ensure that the right manager is appointed at outset and that the arrangements remain valid over time.

Our contact details

Should you wish to discuss these services then we would be very pleased to meet you.

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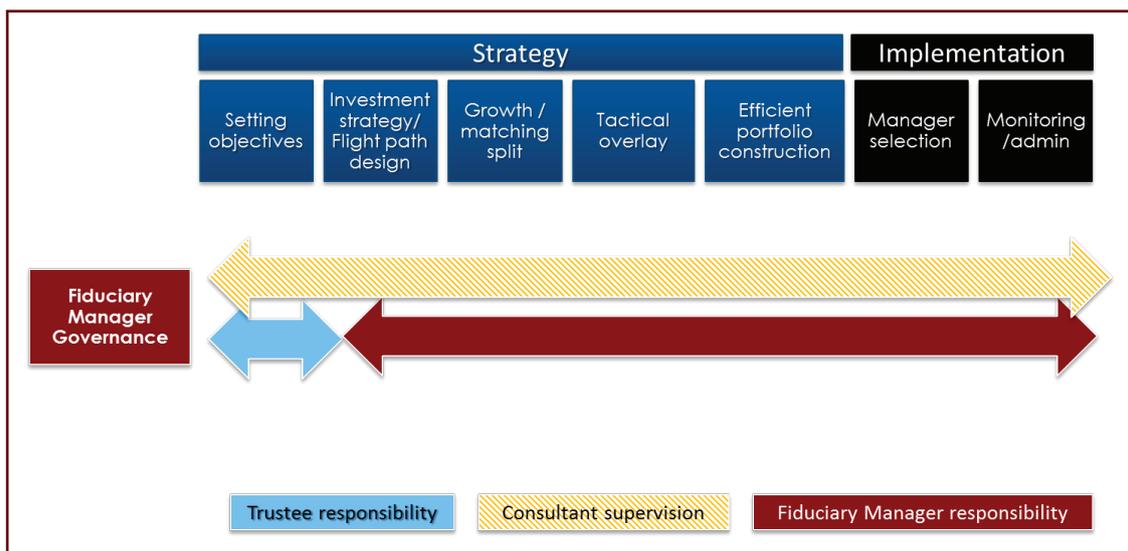
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Quantum's fiduciary manager governance services

Quantum's experience of advising its own clients on investment strategy lends itself well to our fiduciary manager governance service. We understand client needs and we understand fiduciary managers. We recommend horses for courses and seek answers to the following questions on a regular basis:

- Are there limitations to the advice being provided?
- Are there decisions for which Trustees should retain responsibility?
- Have all potential conflicts been identified and addressed so there is confidence that advice has been given in complete good faith?
- Is the standard of service being delivered acceptable?

We work in partnership with both client and manager and oversight is as light touch as we can reasonably make it.



Our aim is to enhance the fiduciary management experience; not to undermine it!